

SERVICE. SIMPLICITY. SUCCESS.

# JABIL

www.jabil.com

AFTERMARKET SERVICES



## Aftermarket Services

Jabil Aftermarket Services offers customized solutions that simplify reverse global supply chain complexities, find hidden operational efficiencies, and help the world's most successful companies delight their customers and differentiate their brands.

Our track record of long-standing customer relationships, cutting-edge solutions, financial stability and entrepreneurial culture makes Jabil an ideal long-term strategic partner. What's more, our revenue agenda aligns uniquely with yours. We succeed not when your products fail, but when your customers are delighted. And that's what aftermarket services are all about.

**PROVIDING AFTERMARKET EXPERIENCES  
THAT BUILD CUSTOMERS' BRANDS**

## Jabil Differentiation

### Entrepreneurial teams and strategic forward thinking

- Help the brands we serve achieve long-term success
- Entrepreneurial and resourceful teams who look at our customers' challenges strategically
- Proactively bring new solutions to the table

### Scale, scope and global reach

- Partner with the world's most successful companies across a broad array of industries
- Unique insights into both mature and emerging markets
- Ability to share best practices with our customers around the world to simplify complexity

### Long-term solutions and investment in customer success

- Proven track record of long-standing customer relationships, talent retention and solid financial performance enables strategic partnerships
- Investments in the capabilities, facilities, and geographic presence that supports our customers' continued growth

### Motivated by your success

- Broad set of customized solutions firmly grounded in delighting your customers, not just fixing your products
- Your success is our success

## Customer Benefits

Jabil's Aftermarket Services Team's customized solutions help deliver great customer experiences and deepen customer loyalty by minimizing down time. That is what aftermarket services are all about: Setting your brand apart with experiences that keep customers coming back for more.

### Jabil enables:

- Simplified, streamlined and sustainable solutions
- Strong brand image and strengthened customer loyalty
- Consistency and stability

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## Jabil Understands Your Unique Challenges

Jabil understands the unique challenges facing our Aftermarket Services customers, including the **increasing complexity** in managing a global ecosystem of partners, locations and capabilities; and the **myth of cost** that pegs aftermarket services as something to be endured instead of an enormous competitive advantage waiting to be unlocked. **Inconsistencies and lack of visibility** make it more difficult to balance control and cost while taking care of your customers. In fact, since brands are built on consumer experiences, aftermarket services can increase **customer satisfaction and brand equity** via minimal down times, quality, convenience and reliability.

## Jabil Solutions

Jabil Aftermarket Services delivers customized solutions that bring more predictability and consistency to aftermarket services and their associated operational costs. In addition, Jabil's financial stability means we are here to stay. Working with Jabil mitigates both financial and operational risks, giving our customers the ability to offer a more consistently excellence experience to their own customers.

### Differentiated customer experiences that build brand

- Customized solutions help deliver great customer experiences and minimize down time
- We set your brand apart with experiences that keep your customers loyal to your brand

### Flexible and reliable solutions

- Customized to meet customers' unique and shifting requirements
- Experienced team identifies hidden efficiencies and opportunities to further enhance the customer experience
- Improve operational visibility and predictability

### Service that accelerates growth

- Track record of successfully taking companies into emerging markets and new market segments
- Manage regional nuances, tap into new revenue sources
- Uncover strategic opportunities

### Efficiencies and reduced risk

- Differentiate the customer experience, driving customer loyalty and tapping into new revenue opportunities
- Improved total cost efficiencies and reduce risks inherent in product service



### Jabil Understands Your Unique Challenges

Our experience in a variety of markets has provided a depth of insight into the challenges you are facing.

- Computing
- Networking
- Consumer
- Peripherals
- Displays
- Storage
- Telecommunications
- Mobility
- Medical

## Contact Us

### Jabil Aftermarket Services

10560 Dr. Martin Luther King, Jr. Street North  
St. Petersburg, FL 33716 USA  
[www.jabil.com](http://www.jabil.com)